



Cisco Services Price Changes

(These changes cover all channels; some of the products and services listed below may not be available via distribution)

May 1, 2015 General Announcement

Cisco Announces Services Price Changes

Cisco periodically reviews the pricing on our complete line of services. Following the April 1, 2015 price change announcement, Cisco is providing an updated list of all the SKUs for Service price change effective May 1, 2015. To access Distributor-specific regional price lists, Distributors are encouraged to refer to Distribution Central - Pricing Updates at: <https://www.ciscodistributioncentral.com/global-distribution-pricing-updates>.

For your reference, the following price change information appeared in the April 1, 2015 communication.

May 1, 2015 Price Change Detailed Messages

Technical Services Portfolio Pricing Update

Reason for Change

To maintain industry-leading support services and to meet customer requirements for high-performance network functionality, Cisco periodically adjusts pricing on services. Cisco is announcing a 3-5% price adjustment on technical services on select products outlined as follows.

Routers

- **Branch Routers: Price Increase 3%**
 - Cisco 4400 Series Integrated Services Routers
 - Cisco 3900 Series Integrated Services Routers
 - Cisco 3800 Series Integrated Services Routers
 - Cisco 2900 Series Integrated Services Routers
 - Cisco 2800 Series Integrated Services Routers
 - Cisco 1900 Series Integrated Services Routers
 - Cisco 1800 Series Integrated Services Routers
 - Cisco 800BB Series Routers
- **Network Edge: Price Increase 3%**
 - ASR 1000 Series Aggregation Services Router
- **Service Provider: Price Increase 4–5%**
 - Cisco Carrier Routing System Modules: Price Increase 5%
 - Cisco 7600 Series Routers: Price Increase 5%

- Cisco 12000 (GSR) Series Routers: Price Increase 5%
- ASR 9000 Series Aggregation Services Routers: Price Increase 4%

Switches

- **Campus LAN: Access Switches: Price Increase 5%**
 - Cisco Catalyst 4500E Series Switches
 - Cisco Catalyst 3850 Series Switches
 - Cisco Catalyst 3750-X Series Switches
 - Cisco Catalyst 3650 Series Switches
 - Cisco Catalyst 3560-X Series Switches
 - Cisco Catalyst 3560 Series Switches
 - Cisco Catalyst 3560E Series Switches
 - Cisco Catalyst 2960-Plus Series Switches
 - Cisco Catalyst 2960-S Series Switches
 - Cisco Catalyst 2960-SF Series Switches
 - Cisco Catalyst 2960-X Series Switches
 - Cisco Catalyst 2960 Series Switches
- **Campus LAN: Compact Switches: Price Increase 5%**
 - Cisco Catalyst 3560-C Series Switches
 - Cisco Catalyst 3560-CX Series Switches
 - Cisco Catalyst 2960-C Series Switches
 - Cisco Catalyst 2960-CX Series Switches
- **Data Center Switches: Price Increase 5%**
 - Cisco Nexus 2000 Series Fabric Extenders
 - Cisco Nexus 4000 Series Switches
 - Cisco Nexus 5000 Series Switches
 - Cisco Nexus 6000 Series Switches
 - Cisco Nexus 7000 Series Switches
- **Servers: Unified Computing: Price Increase 5%**
 - Cisco UCS Invicta
 - Cisco UCS B-Series Blade Servers
 - Cisco UCS C-Series Rack Servers

Service Programs Affected

SMARTnet Services, Combined Services, Smart Net Total Care, SP Base Support, Collaborative TS, Collaborative TS Onsite, Cisco Shared Support Program, Network Optimization Services, Standard Shared Support, Partner Support Service, Cisco Smart Care Service, Cisco Maintenance Support, Cisco SMARTnet Spares Onsite Service, SP Enhanced Warranty, Extended Warranty, Emerging Technology Partner Program, Collaborative TS UCS Warranty Plus, Collaborative TS UCS Support, Cisco Shared Support Program UCS Support, Cisco Shared Support Program UCS Warranty Plus, Cisco Smart Net Total Care, Partner Support Service, Unified Computing Support Service, SMARTnet for UCS with Drive Retention, SMARTnet for UCS, UCS Support 3YR, and UCS Enterprise Support service levels will be adjusted to the new service prices.